

Strategic Integration of Industry 4.0 and Iot for Enhancing Operational Performance and Sustainable Competitiveness in SMEs

Fatoum Shoaib Sulayman^{1,*}  , Mustafa Ahmed Ben Hkoma²  

¹Faculty of Graduate Studies, Universiti Tenaga Nasional (Uniten), Kuala Lumpur, Malaysia

²Libyan Centre for Sustainable Development Research, Zliten, Libya

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ABSTRACT

The rapid emergence of Industry 4.0 (IR 4.0) has significantly transformed operations management by enabling the integration of Internet of Things (IoT), data analytics, and intelligent automation. While large organizations have successfully leveraged these technologies to enhance operational efficiency and competitiveness, Small and Medium Enterprises (SMEs) continue to face challenges in translating digital adoption into measurable performance outcomes. This study critically examines the role of IoT in improving operational performance and sustainable competitiveness within SMEs. Drawing on operations strategy, business ecosystem theory, and technology adoption models, this report evaluates how IoT-driven systems enhance process efficiency, decision-making, and resource optimization. The findings indicate that while IoT technologies contribute to cost reduction, flexibility, and real-time operational control, their effectiveness is highly dependent on strategic alignment, organizational readiness, and governance mechanisms. Furthermore, the study highlights that digital transformation supports sustainability objectives, particularly SDG 9 (Industry, Innovation, and Infrastructure) and SDG 12 (Responsible Consumption and Production), although it may also introduce new environmental and ethical challenges. Based on a critical and comparative analysis of real-world applications, including global firms and SMEs, this study proposes an integrated strategic framework that aligns operations strategy, digital technologies, sustainability, and governance. The report concludes with practical recommendations to guide SMEs in adopting Industry 4.0 technologies effectively while ensuring long-term operational excellence and responsible innovation.

التكامل الاستراتيجي للصناعة 4.0 وإنترنت الأشياء لتعزيز الأداء التشغيلي والقدرة التنافسية المستدامة في المؤسسات الصغيرة والمتوسطة

فطوم شعيب سليمان^{1,*}، مصطفى أحمد بن حكومة²

الكلمات المفتاحية	الملخص
الصناعة 4.0 إنترنت الأشياء (IoT) الأداء التشغيلي للمؤسسات الصغيرة والمتوسطة والتحول الرقمي والمواءمة الاستراتيجية	تناول هذه الدراسة دور الصناعة 4.0، وخاصة إنترنت الأشياء (IoT)، في تحسين الأداء التشغيلي والقدرة التنافسية المستدامة للمؤسسات الصغيرة والمتوسطة. وتوضح الدراسة أن تطبيق تقنيات إنترنت الأشياء يساعد في رفع كفاءة العمليات، تحسين اتخاذ القرار، تقليل التكاليف، وتعزيز الرقابة التشغيلية في الوقت الحقيقي. كما تؤكد أن نجاح التحول الرقمي لا يعتمد فقط على التكنولوجيا، بل يتطلب مواءمة استراتيجية، جاهزية تنظيمية، وحوكمة فعالة. وترتبط الدراسة بين التحول الرقمي وأهداف الاستدامة، خاصة SDG 9 وSDG 12. وتقدم إطارًا استراتيجيًا يساعد المؤسسات الصغيرة والمتوسطة على تبني تقنيات الصناعة 4.0 بفاعلية ومسؤولية.

Introduction

Industry 4.0 (IR 4.0) is a paradigm shift in operations management that makes use of technologies like Internet of Things (IoT), intelligence analytics and intelligent automation for their operating systems [1,2]. They provide the capability to exchange data in real-time, improve process visibility, and make more well-informed decisions which transforms traditional operations to become interconnected and adaptable systems.

However, these developments do not weave their way out of

the problem, as one of the main challenges are remaining, especially for Small and Medium Enterprises (SMEs). Despite the successful path followed by large organizations in embracing Industry 4.0 and enhancing its effectiveness in operation and scalability, the adoption of digital technologies in SMEs can be difficult to translate into tangible results and return on investment [3,4]. This challenge is mainly due to limited financial, technical and organizational resources, thus affecting the gap between the possibility to develop the technologies and to make them operational.

*Corresponding author

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So, the real issue is not a matter of adopting technology but one of technology and operational strategy not matching up. While IoT technologies have significant promises for predictive maintenance, optimization of processes and real-time monitoring, they can also contribute to further complexity of the operation if not implemented strategically [5]. It does not mean that investing in technology is enough to have a competitive advantage.

Additionally, as the audience grows more competitive and sustainability becomes more prominent in today's business, the need of this issue becomes more amplified. The challenge for organizations is to find a balance between balancing cost efficiency, flexibility, responsiveness and environmental responsibility. The goals can be met using the technologies of Industry 4.0, which allow optimization of resources and uncertainty in the operation of processes [6]. The achievement of these benefits is very dependent on successful implementation of these technologies in organizational routines.

Further, the operation of SMEs is also associated with sustainable development goals (SDG) as SDG 9: Industry, Innovation and Infrastructure and SDG 12: Responsible Consumption and Production perpetually require SMEs to go beyond. However, these outcomes are not achieved automatically, and Strategic Intent needs to take a proactive approach to support it, in this case, enhancing energy efficiency and waste reduction potential in the operations, which can be enabled by the IoT technology [7] [8].

For this reason, the present report critically analyzes the impact of technologies that make up Industry 4.0 on operational performance and sustainable competitiveness in SMEs, looking at the case of technologies that fall under the Internet of Things (IoT) category. It also explores factors such as organization and strategy under analysis associated with deciding.

It clearly outlines the need to integrate the technology in operations strategy for its successful adoption and implementation, where sustainable competitive advantage in the digital era isn't just about technology, it's about how it is applied. To comprehend the construction of Industry 4.0, it is important to understand the interaction of the key technology components of Industry 4.0 and what a holistic and intelligent operating environment looks like.



Figure 1: Core Components of Industry 4.0 and IoT-Enabled Systems

How does Industry 4.0 adoption influence operational performance and sustainability in SMEs?

As illustrated in Figure 1, Industry 4.0 is built upon the integration of cyber-physical systems, IoT devices, cloud

computing, and data analytics. These interconnected technologies enable real-time communication, data exchange, and intelligent. These questions are the underpinning for smart and adaptive operational systems, the foundation of decision-making.

Research Propositions

For improving operational performance in SMEs, the adoption of Industry 4.0 together with digital integration can be beneficial. The strategic touch improves the efficiency of IoT implementation, making it more effective in delivering operation outcomes. Adopting IoT is associated with the Sustainable Development Goals 9 and 12, thereby helping to achieve sustainability performance when IoT is connected to SDG 9 and SDG 12 goals. P4: Factors Affecting organizational readiness to the success of Industry 4.0 adoption in SMEs.

Literature Review

The adoption of Industry 4.0 technologies in operations management has been considered from various angles and transitions to smart and data-driven operational environments have been well explored [1,2]. The Internet of Things (IoT) is playing a key role in enabling devices that exchange, collect, and analyze real-time information, increasing the visibility of operations and improving decision making process accuracy [9] [10]. This transformation brings about a new paradigm in operations management, characterized by responsiveness, adaptability, and real-time control.

In terms of operation, IoT is pivotal in optimizing processes with features like predictive maintenance, real-time monitoring, and automation. The following are some of the benefits these capabilities bring to networks, such as lower downtime, optimized asset utilization, and optimized process efficiency [5] [11]). The literature however, with one single voice suggests that the effectiveness of IoT is It will depend on how operations strategically should be aligned with the firm. However, if they are not aligned together, they can increase system complexity and can result in issues of operational efficiency or inefficiency, instead of improvement [12, 13].

The impact of IoT on operations can be emphasized by how it allows continuous data flow and real time decision making in operational processes.

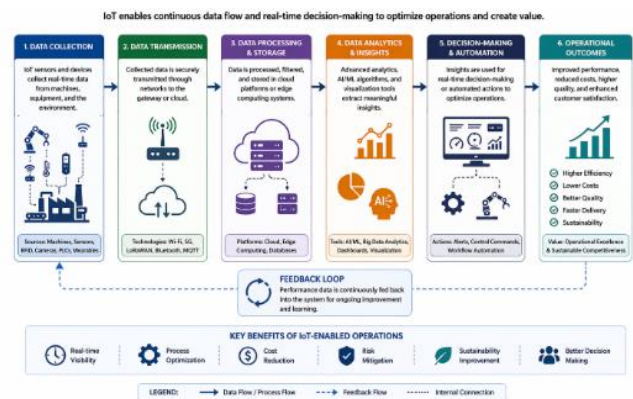


Figure 2: IoT-Enabled Operational Process Flow

The benefits of IoT can be seen in the way operational data is collected, transmitted, and analyzed in the changes that occur in the operation process, allowing predictive maintenance, optimization, and automated decision-making. This ongoing loop of data improves performance and responsiveness building.

At the same time, the business model is a fundamental framework for comprehending the value creation and value capture in Industry 4.0. According to Margretta (2002), a business model specifies through how actions, in a specific market setting, organizations generate value. The promise of creating data-based business models with IoT becomes particularly apparent when considering value added not only in the physical product, but also from digital services, real-time data and customer-centric solutions [3,14]. Accompanying this change is a move away from traditional production-oriented models to service-oriented and platform-based models, and, ultimately, stronger positioning for an improved competitiveness of SMEs.

Moreover, the business ecosystem approach emphasizes that firms are part of a wider network of, or transactions with, other actors like suppliers, customers, and technologists. In a digital ecosystems value creation is co-created in a process of collaboration, data sharing and organizational boundaries integration [15]. This viewpoint transcends the traditional scope of operations management, which is concerned with optimizing only within the organization, to one that considers optimization throughout the system itself, whereby the strength of performance relies on the system's performance. This interdependence also comes with dependency risks, data security concerns and data governance issues.

The function of operations strategy is also important in the context of the connection between organizations and the use of the technologies that make up the fourth industrial revolution to achieve competitive advantage. Operations strategy has to do with ways of making operations compatible with business goals, in terms of cost, quality, flexibility and delivery performance. By leveraging IOT systems, these benefits are further amplified, allowing for quicker response time, better quality control and greater flexibility and adjustability with processes [16, 19]. However, it is seen that SMEs are not very clear while adopting these technologies with fragmented adoption and suboptimal outcomes [17, 18].

Moreover, theories of technology adoption are helpful for understanding the behavioral and organizational aspects and issues of digital transformation, one of the most popular being the Unified Theory of Acceptance and Use of Technology (UTAUT). This model states that success with the use of technology depends upon variables including performance expectancy, effort expectancy, facilitating conditions and social influence. For SMEs, those influences tend to be more limited due to lack of resources, lack of digital skills and resistance to change, influencing the effectiveness of implementing IoT [4, 20].

Lastly, one cannot overlook the rising significance of sustainability in Industry 4.0-based operations as discussed in literature. IoT technologies can be used to enable resource Energy-efficient unit operations and waste reduction measured with Sustainable Development Goal (SDG) 9 and SDG12, respectively [6, 21]. Researchers also point to potential sustainability issues arising from digital

transformation such as enhanced energy use and e-waste resulting from adoption of new technologies, that calls for a balanced and responsible approach to digital transformation [7] [8]

The literature showed that potential of the use of Industry 4.0 technologies for operational performance and sustainability is substantial. Their successful implementation however requires incorporation of technological capabilities along with business models, operations strategy, organizational readiness (including attitudes towards innovation), and ecosystem cooperation. This highlights the need for a comprehensive and critically understanding approach to Digital transformation in SMEs.

The most important information extracted from the literature has been summarized in a tabular format in the table below, which is organized according to the selected studies and displays their focus, methodologies, and conclusions gained from them

respective studies about adaptation to the implementation of Industry 4.0.

Table 1 illustrate that the advantages and potential challenges of adoption of Industry 4.0 have been widely highlighted by the literature. Technological developments allow for improvements in performance, but only if they are aligned with strategy and are ready by the organization.

. Research Methodology

The study used conceptually conceptual qualitative research using critical literature review method. Selected organizational examples as well as some organizational operations frameworks define the analysis developed in the comparative evaluation of Industry 4.0 and IoT adoption studies in SMEs.

The research builds on and aggregates existing, relevant primary data published from latest academic research on the topic, illustrating the most important relationships among IoT adoption, operation performance, strategic alignment, organizational readiness, and sustainability results. Such an approach would fit this type of study, as the aim is to create a comprehensive, strategic overall plan, rather than testing causal links.

Literature Comparison

The field of Industry 4.0 and IoT adoption in Operations Management is chockful of different viewpoints – with enthusiasm over the advantages of the technologies, and concern over various implementation issues. The reviewed academic literature reveals a clear gap in techno-optimistic versus critical views which, in particular, concerns the results with respect to performance outcomes, sustainability requirements and organization readiness.

From a techno-optimistic point of view, a significant number of literature studies and works claim that technology for Industry 4.0 can improve the operational performance significantly. Research highlights key benefits of the IoT such as the ability of enabling real-time data visibility and predictive capabilities, which results in better efficiency, lower operational costs, and enhanced decision-making ([5];

Table 1: Summary of Literature Review

Author(s)	Focus Area	Key Findings
Liao et al. (2021)	Industry 4.0 Overview	Defines core technologies and evolution of digital transformation
Frank et al. (2021)	IoT Implementation	Improves operational efficiency and process optimization
Rai et al. (2022)	Supply Chain Integration	Enhances performance through digital connectivity
Nayal et al. (2022)	Sustainability	Supports SDG 9 and SDG 12 through resource optimization
Ghobakhloo (2021)	SMEs Adoption	Identifies barriers such as cost and lack of readiness
Sony & Naik (2022)	Integration Challenges	Highlights risks of misalignment in implementation

[11, 16]). Based on the results of these studies, the conclusion is that there is no doubt that digital integration and operational excellence go hand-in-hand and that Industry 4.0 is a crucial factor for improving the competitive advantage in today's operations. Besides, the authors attribute increased integration and responsiveness in supply chains to digital technology, which will also promote organizational performance [15, 19].

To create a comparative model from the contrasting points in the literature, the main advantages and disadvantages of the implementation of Industry 4.0 are presented

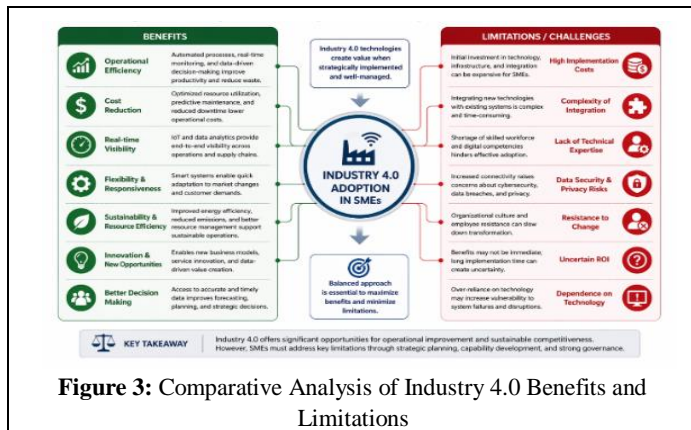


Figure 3: Comparative Analysis of Industry 4.0 Benefits and Limitations

As shown in Figure 3, while Industry 4.0 technologies offer significant advantages in terms of efficiency, cost reduction, and sustainability, they also introduce challenges related to implementation complexity, financial constraints, and governance risks. This comparison reinforces the need for a balanced and strategic approach to digital transformation. To further reinforce the comparative analysis, Table 2 summarizes the key benefits and limitations of Industry 4.0 adoption identified across the literature.

Table 2: Benefits vs Limitations of Industry 4.0

Benefits	Limitations
Improved operational efficiency	High implementation cost
Real-time data visibility	Integration complexity
Cost reduction	Lack of technical expertise
Flexibility and responsiveness	Resistance to change
Sustainability improvements	Data security risks
Better decision-making	Uncertain return on investment

Table 2 clearly demonstrates that while Industry 4.0 While the technologies offer many operational and strategic advantages, they bring inevitably many challenges that must be well controlled for the successful implementation.

However, there is a stream of literature critical of the notion that a technology automatically provides the benefit of improved performance. Structural issue inside SMEs are also mentioned in several studies; there is a lack of financial resources, technical expertise, and strategic alignment [4, 17]; [18]In this context, the use of the IoT could lead to an increase in operation and deployment complexity as well as deployments risks in the absence of a clear strategy. This implies that adoption of technology does not necessarily lead to performance gains.

This discrepancy is also seen in the sustainability discourse. According to some scholars, the new sustainability challenges are due to Industry 4.0 technologies, which are reported to increase energy efficiency, use of resources and

reduction of waste [6, 21]. This include the boost to energy use driven by digital infrastructure, E-Waste and environmental costs of technological devices manufacturing and waste [7, 8] This leads to a problem with sustainability, a "paradox":

digital transformation simultaneously supports and undermines sustainability objectives.

Moreover, different perspectives are available on business ecosystems in the literature. In some studies, integration of ecosystems is said to also benefit from collaboration and data sharing between different supply chains, improving the innovation output and value creation across them [15, 22]. Other scholars, however, indicate possible hazard factors such as reliance on external partners, security of data, and power imbalances in digital ecosystems. This suggests that engagement of the ecosystem can create a strategic advantage and a risk.

Another difference between theoretical perspectives is that some concentrate on the explanation part. Research models for technology adoption include UTAUT models whereby factors to consider are mainly technology user's attitude and behavioral and organizational dimensions, including the facilitating conditions and the performance expectancy. These models help better understand the behavioral aspects of adoption but also have limitations in predicting post-adoption performance outcome. However, performance implication frameworks of operations strategy while provide holistic explanation to technological capabilities' alignment with business objectives, fail to capture behavioral resistance and cultural barriers ([12,13].

In conclusion, the literature indicated that the effects of Industry 4.0 on SMEs were context specific. There is a good research basis on how good if it can be improved and how sustainable it can be, but such improvements will not happen unless it is aligned with a strategy, is prepared for by organizations and can be integrated well into business ecosystems. This comparison emphasizes that Industry 4.0 is not an all-encompassing solution, but rather it is a conditional tool that can or cannot create an advantage in terms of operations and competitiveness.

Apply an operations strategy to a given problem

The use of Industry 4.0 technologies, especially those involving IoT, has completely transformed the way in which operations management approaches are conducted amongst industries. The effectiveness of these technologies in delivering operational performance enhancements, however, is dependent on its successful adoption into the organization's strategy and capabilities. Empirical evidence indicates that although digital transformation improves operational efficiency and responsiveness, strategic management alignment and organizational readiness are necessary for key успеани [11,16].

One of the biggest examples of how IoT and advanced automation are already taught into an operations strategy is with Amazon. Amazon leverages the Internet of Things (IoT) to enhance inventory management, demand prediction, and logistics coordination in its fulfillment centers. These systems provide real-time tracking of inventory and orders, which can help speed up and enhance decision-making processes. An operations strategy viewpoint would focus on the way that Amazon sees its technological capacity fitting together with its major competitive priorities, which include velocity, reliability, and cost. This alignment allows a company to reach operational excellence at scale, thus reinforcing its

competitive advantage in the global e-commerce markets [11].

The concept of digital operations in Amazon is considered by many as a blueprint for logistics with IoT support [11]. Likewise, the concept of "Digital Factory" shows how Industry 4.0 technologies are applied in a manufacturing setting by Siemens. Siemens combines various Internet-of-Things (IoT), digital twin and predictive maintenance (PM) technologies to optimize production processes and provide better quality control. This will allow for real-time monitoring of machinery and

The company optimizes their usage of resources and minimizes disruption in the production process. There was a significant match between digital technologies and operations strategy, for example in quality improvement, flexible processes, and cost optimization. Furthermore, Siemens uses IoT to enhance sustainability by saving energy and material resources to meet the goals of sustainability and performance [5,19]

The Siemens Digital Factory, which has been in-depth documented as an exemplary implementation of Industry 4.0 [5]), is the target of the companies' work. The companies' work is focused on Siemens' Digital Factory, which has been described in detail as an example of an Industry 4.0 implementation [5].

However, the use of comparable technologies in SMEs is much more varied and less uniform. SMEs understand that the Internet of Things (IoT) has the capacity to boost performance in their business processes, yet many have yet to be able to make the most of its implementation. Research reports digital tools implementation in SMEs as an unplanned and non-uniform process, with the absence of a direction and vision that advocates for their usage [5, 17]. Smaller manufacturing companies who have adopted systems of monitoring with the aid of IoT might experience disruption to their operations because of the integration with legacy systems, leading to consequences the impact of which is not beneficial. In these, strategic misalignment causes low performance benefits and technological capabilities not being fully used.

Moreover, SMEs often experience resource challenges that hinder their ability to expand digital transformation efforts. Given certain factors such as financial, technical and infrastructure backing, SMEs might not be able to "fully leverage" IoT technologies like any large organization. This further adds to the ideas that using Industry 4.0 technology does not automatically transform an organization, but it relies on the organization's readiness as well as their capacity to incorporate the technology in a well-thought-out operations strategy [18,20]. Table 3 gives a clear and structured picture of Industry 4.0 implementation in various organizational contexts to facilitate comparison with real-life applications.

As presented in Table 3, big companies have strong capacities to leverage Industry 4.0 technologies successfully and further, the fragilities of SMEs to reach similar results are significant.

So far, the use of the various IoT technologies has great potential to enhance the environmental performance from a

sustainability perspective. If done properly by organizations, IoT integration can facilitate tracking and utilization of energy consumption as well as showcase reduction of energy waste and optimizing resource use, which is also aligned with SDG 9 and SDG 12 [6,21]. But these benefits are not guaranteed and are linked to conscious and strategic implementation. Firms that utilize IoT without bringing up sustainability goals in their business strategy will not see substantial environmental impact.

Overall, industry 4.0 technologies paint a very clear picture between companies which integrate the digital dimension in a strategic way and those which do so in an ad hoc way. Whereas companies like Amazon and Siemens show the path to operating excellence and sustainable competitiveness with IoT, SMEs point to challenges and limitations of digital transformation. This means that, in addition to the role of technology, the adoption of Industry 4.0 will depend on how it is embedded in the operations strategy, organizational capacities and sustainability goals of the company.

Effectiveness & Limitations

In the literature, numerous reports are available about the impact of Industry 4.0 technologies in improving operational performance and sustainable competitiveness, and particularly the capabilities of IoT announced. It is well documented in the literature that Industry 4.0 technologies, and particularly IoT, are effective in improving operational performance and sustainable competitiveness. But when examined more closely, these benefits are not always achieved or enjoyed by all organizations and especially not all SMEs. In this regard, digital transformation is not always transformative but rather has an impact. [16,11].

Get this from the effectiveness point of view, IoT operations lead to better efficiencies, responsiveness, and increased decision-making. Real-time data collection and analytics can help organizations optimize their manufacturing processes, minimize downtime with predictive maintenance, and improve the utilization of resources ([5]; [10]). With these enhancements, the key operational issues such as cost efficiency, consistency of quality and reliability of delivery are directly addressed. Furthermore, IoT offers more visibility of operations, which enables companies to act better and adapt to market fluctuations and uncertainties [15, 19].

Beyond its role in improving operational efficiency, IoT technologies also help meet sustainability goals through the ability to monitor energy use, reduce waste, and manage resources efficiently. The capacities correspond to the Sustainable Development Goals (SDG 9 and SDG 12) and place digital transformation as an important driver to achieve sustainable operations [6, 21]. Viewed from this angle, the industry 4.0 goes beyond the concept of factors that raise productivity to those that help maintain environmental and economic sustainability over the long-term.

Nevertheless, the following are some of the key drawbacks that render IoT adoption ineffective. The major obstacle is that digital integration has significant start-up expenses, infrastructure, system integration, and workforce training. SMEs often lack the financial resources necessary to implement and scale Industry 4.0 technologies effectively,

Table 3: Comparative Case Analysis

Organization	Strengths	Weaknesses
Amazon	Advanced automation, real-time logistics, scalability	High infrastructure cost
Siemens	Smart manufacturing, predictive maintenance, sustainability integration	Complex system integration
SMEs	Flexibility, adaptability, innovation potential	Limited resources, lack of expertise

resulting in partial or suboptimal adoption [4, 18]. This financial constraint limits the ability of SMEs to fully realize the potential benefits of digital transformation.

Another key limitation relates to organizational readiness and human factors. The successful implementation of IoT requires not only technological infrastructure but also skilled personnel, supportive leadership, and a culture that embraces change. Resistance to change, lack of digital skills, and weak facilitating conditions can significantly reduce adoption effectiveness, as highlighted by technology acceptance models such as UTAUT [17, 20]. This indicates that digital transformation is as much a human and organizational challenge as it is a technological one.

Furthermore, the increasing reliance on digital systems introduces critical ethical and governance challenges. Issues such as data privacy, cybersecurity risks, and lack of transparency in automated decision-making processes raise concerns about the responsible use of technology. Organizations that fail to establish robust governance frameworks may face operational disruptions, regulatory penalties, and reputational damage [7, 8]. This highlights the necessity of integrating governance mechanisms within digital transformation strategies. In addition, while IoT technologies are often associated with sustainability benefits, their environmental impact is not entirely positive. The expansion of digital infrastructures increases energy consumption, while the proliferation of electronic devices contributes to electronic waste. This creates a sustainability paradox, where digital transformation simultaneously supports and challenges environmental objectives [7, 21]. Therefore, achieving sustainable competitiveness requires a balanced approach that considers both the benefits and unintended consequences of technology adoption. Overall, the effectiveness of Industry 4.0 technologies is contingent upon the interaction between technological capabilities, strategic alignment, organizational readiness, and governance structures. While the potential benefits are substantial, the limitations are equally significant, suggesting that organizations must adopt a holistic and critically informed approach to digital transformation. This reinforces the argument that sustainable competitive advantage in the industry 4.0 era is not achieved through technology alone, but through its responsible and strategic integration within organizational system environmental requirements

Strategic Framework

Given the gaps identified in the above sections, and the advantages of Industry 4.0 technologies, this study proposes a strategic framework integrated which conceptualizes digital transformation as a multi-dimensional and interdependent system. The IoT is not considered as an industrial solution, but rather as a strategic instrument that is part of a larger set of operational strategy, sustainable goals, governance and organizational resources.

An integrated strategic framework is derived from the critical analysis to show the relationship between different components and how they contribute to the operational performance and sustainable competitiveness. The interplay between operations strategy, IoT integration, sustainability, governance, and readiness are summarized in figure 4. They all shape the operational performance and point to the fact that the key to competitive success in Industry 4.0 is not individual technology adoption, but integration. Each performance indicator should be measured with measurable targets and benchmarks to make the framework for the KPIs

more practically applicable. To give one example, ramp up for example 15-20% productivity (process cycle time) can be measured as operational efficiency, and cost performance may be measured as savings in maintenance cost or whole operational cost (e.g., 10-15%).

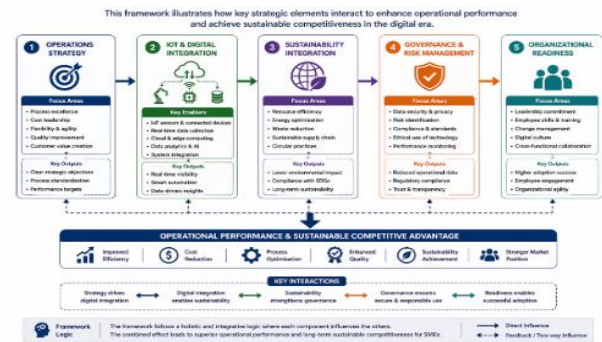


Figure 4: Integrated Strategic Framework for Industry 4.0 Adoption in SMEs

Likewise, defect rate reduction/reduction in rework can be monitored as an indicator of quality and improvement in lead time and on-time delivery can be used as indicators of delivery. Indicators of sustainability should also consist of energy-savings and energy used and carbon emissions that comply with organizational sustainability goals and global. These metrics can be quantified to shift the focus from concept to reality when evaluating performance. In doing so operators can implement continual monitoring, benchmarking and strategic decision-making processes that guarantee the tangible and measurable results of Industry 4.0. Basic level of operations strategy is the fundamental enabler of the framework which influences the firm's choice of competitive priorities such as cost reduction, quality, flexibility, and delivery reliability. In this model, IoT technologies are not used alone but rather they are strategically connected to these goals to ensure digital investments equate to measurable performance outcomes [16, 19]. This alignment is necessary since failure due to lack of alignment between the technological capabilities and the objectives being sought is a major reason for the failure in SMEs [12, 18]. On this base the second pillar of the framework is building on about Digital Integration with IoT. This involves the capture of data in real time, predictive analysis, process modeling, and more. Automation, system connectivity, and system interconnection. This framework differs from linear adoption models by viewing digital integration as a progressive and iterative journey rather than a one-off change that leads to reaching a final state; that is, organizations can progressively move into the stages of digital integration based on learning and experiences and on resources available [5, 10]. The dynamic approach minimizes the risk of implementation, and increases scalability, especially in resource-limited small and medium enterprises.

The third dimension extends sustainability as a key performance outcome in and of itself. In this context, the concept of sustainability is integrated into the day-to-day business operations via IoT for energy and waste monitoring, and the use of resources. This helps the organizations to be economically efficient and be eco-friendly, which aligns well with setting 9 and setting 12 [6,21]. It is important to note that the framework acknowledges that sustainability outcomes will depend on intentional design, not simply be a natural byproduct of digitization.

The fourth-dimension deals with governance and ethical

aspects as control aspects of the framework. The need for data relies in the systems and their reliance is growing more and more and then there are problems like cyber security, privacy of data and transparency of algorithms. The framework embeds governance mechanisms for a responsible use of technology, reducing the risks in operations, and enhancing trust among stakeholders [7, 8] This dimension emphasizes the efficiency of digital transformation and an ethical approach.

This final dimension centers on the organizational readiness, enabling conditions around the capability building that are essential to the success of the implementation. This consists of workforce upskilling, commitment of leaders, and Change Management practices that enable the adoption of Industry 4.0 technologies. But if these are lacking, well-designed technological systems may not get desired outcomes, because of resistance, lack of skills, or lack of strategic direction [4,20].

Together these dimensions create a holistic and it is a framework of reflections in which each dimension affects the others and enhance in turn. Technology adoption is determined by operations strategy, IoT facilitates performance improvements, sustainability ensures long term viability, governance reduces risks, and organizational readiness enables improvements. The powerful systemic dialogue creates the transformation from digital "campaign" to digital "solution".

As such, the presented framework helps to further advance the understanding towards having a sustainable competitive advantage – one that is not technological, but rather integration-based. It offers a framework that helps SMEs evolve from a simplistic understanding of digital adoption to a manifestation of how they can operate in a sustainable and governance-driven manner in the future.

Recommendations

Based on the proposed strategic framework, in this section a series of actionable and strategically oriented recommendations have been identified that are able to help SMEs to successfully adopt the

To build the knowledge in technologies of Industry 4.0 and enhance the business processes and competitiveness of industry in a sustainable way. Everyone analyzed the goals and recommendations were designed to meet:

Some of the major constraints that were found in the analysis, such as resource issues, lack of strategic orientation and governance issues.

First of all, SMEs need to have a phased and priority-based approach to the implementation of IoT technology. Instead of large-scale digital transformation projects, companies should start with high impact operational areas that include predictive maintenance and inventory optimization. The staged approach brings financial, cognitive, and behaviors benefits for firms in a structured manner, allowing for the progressive development of internal capabilities, as well as early benefits in terms of performance [5] [18]. Important: Each phase must be reviewed with measurable performance measures; there must be continuous alignment throughout with the operational goals.

Secondly, there is a need for an explicit linkage between technology adoption and operations strategy of the organizations. Customer competitive priorities should clearly be associated with the initiatives of IoT, such as Cost, Quality, Flexibility, Delivery. This involves the role of translating strategic goals into specific cases for using digital

and effectiveness in performance targets. Without such alignment

Technologically, there is a possibility of capital investment being splintered, and not yielding any meaningful operational benefit [16, 12]

Performance measurement is also important to assessing the effectiveness of operational improvements and of existing strategic outcomes in implementation of the recommended solutions.

The success of IoT implementation can be tracked using various KPIs like cost reduction, process efficiency, delivery time and sustainability measures as shown in Figure 5. These indicators offer a framework for ongoing improvement and decisions.

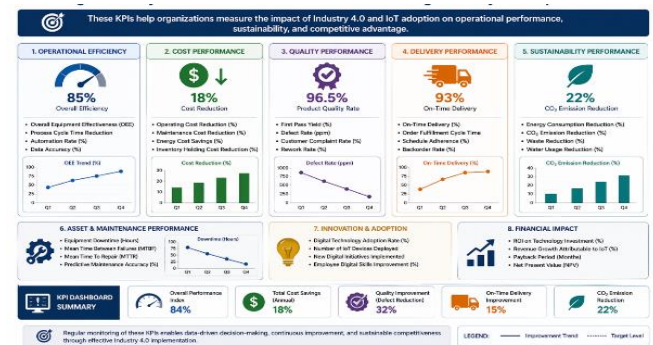


Figure 5: Key Performance Indicators for Evaluating Industry 4.0 Implementation

From this point of view, the evaluation of the implementation of Industry 4.0 is operationalized by presenting the KPIs related to strategic objectives in Table 4.

Table 4: KPI Measurement Framework

KPI Category	Metrics
Operational Efficiency	OEE, process cycle time, automation rate
Cost Performance	Cost reduction %, maintenance cost savings
Quality	Defect rate, rework rate, product quality rate
Delivery	On-time delivery %, lead time
Sustainability	Energy usage reduction %, CO ₂ reduction
Innovation	Digital adoption rate, new initiatives

Table 4 provides a structured framework for measuring the effectiveness of Industry 4.0 implementation, enabling organizations to track performance improvements and ensure alignment with strategic goals.

To provide a practical illustration of how performance metrics can be visualized and monitored, a conceptual KPI dashboard is presented to support the evaluation of Industry 4.0 implementation.

The conceptual KPI Dashboard for assessing the implementation of Industry 4.0 in SMEs is presented in Figure 6. As shown in the figure 6, many different performance aspects are represented on the dashboard such as Operation efficiency, Cost performance, Quality, Delivery, Sustainability, Innovation etc. These indicators offer a holistic perspective in tracking the success of IoT adoption and meet strategic goals. Please note that the numbers reported in this dashboard are only for example purposes and are meant to illustrate how the performance indicators can be measured and displayed. They do not actually contain data from an organization.

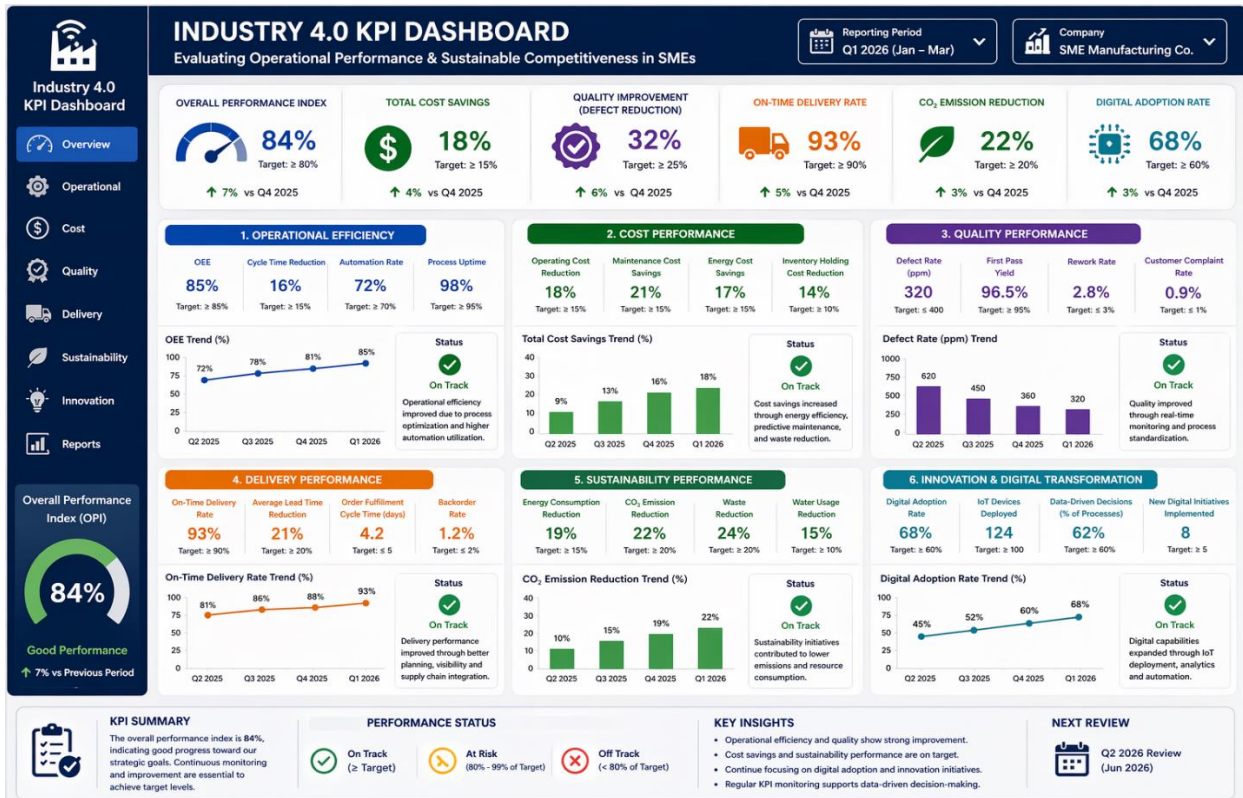


Figure 6: Conceptual KPI Dashboard for Evaluating Industry 4.0 Implementation in SMEs

Thirdly, organizational ability development is an important success factor for digital transformation in SMEs. This involves leadership commitment to innovation, the upskilling of workforces and the development of digital literacy. An effort should be made to change the way work is handled by implementing change management practices to help deter resistance and smooth the transition to digitally empowered operations. The programs in these areas are crucial in ensuring the facilitation of facilitating conditions and making the programs of adoption effective as demonstrated in technology adoption literature [4,20]

Fourth, sustainability should be organized into the decision-making processes of the operations. The organizations should use the IoT technologies to measure energy consumption, maximize the energy used by the resources and minimize waste generation. Measuring sustainability performance indicators within operating reports and metrics is a way to make them accountable. This strategy helps the SMEs embed SDG 9 and SDG 12, and improve their long-term competitiveness [6, 21].

Last, strong governance frameworks are a critical part of addressing digital transformation risks. The SMEs need to put policies in place for data governance covering aspects like cybersecurity, privacy and transparency of AI-driven decision-making. This involves defining data management procedures, implementing secure digital systems, and guaranteeing adherence to legal requirements. Good governance is effective risk management and is essential to help build the trust and credibility of stakeholders in the organization [7] [8]

The sixth is for SMEs to be more active in digital business ecosystems, through strategic partnerships and collaboration. SMEs can tap into the expertise of others and collaborate with technology vendors, research centers and value chain players to foster innovation and assistance. This ecosystem-based approach decreases technological investments and

increases the firm's ability to compete in digital integrated markets [15,22]. In conclusion, organizations should take a continuous improvement, and feedback-based method to digital transformation. With the increased volume of operational data produced by IoT-based systems, it is important to analyze the data in a systematic manner to evaluate performance gaps and optimization possibilities. It is a cyclical process, ensuring that digital transformation is dynamic, adaptable and contingent upon changes in business and the environment.

Overall, these recommendations highlight that for a successful implementation of Industry 4.0, it is essential to be holistic and strategically integrate the different components. To succeed in introducing digitalization in SMEs, they need to consider the model implemented, which should not be limited to technology but must also involve operations strategy, digital capabilities, sustainability goals and governance. Creating a sustainable space of operational excellence within the increasingly complex and competitive environment is possible to do by putting these recommendations into practice.

Conclusion

In this research, the strategic incorporation of IoT and Industry 4.0 in operational performance and sustainable competitiveness of the SMEs were examined. By analyzing recent literature, the study revealed that if IoT-powered technologies are implemented strategically to meet OPM priorities, they can help improve OPM effluent measures of efficiency, decision making, responsiveness, and sustainability. Yet, these advantages of Industry 4.0 are not guaranteed, especially for SMEs as there are financial constraints, technical barriers, organizational readiness problems, and governance challenges. In conclusion, the study argues that sustainable competitive advantage in the digital era does not rely exclusively on the adoption of IoT technologies, but on the interaction between IoT capabilities,

an organization's operations strategy, its level of preparedness, its sustainability goals, and responsible governance. The proposed strategic framework aims to offer SMEs a structure to follow that allows them to implement Industry 4.0 technologies gradually, step by step, and over a period, while measurement is assured.

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